



DLA Troop Support

2024 Hall of Fame Inductee

RALPH G. LUND

Mr. Ralph G. Lund is being inducted into the Defense Logistics Agency Troop Support Hall of Fame, Class of 2024, for his outstanding mission support from 1981 to 2017. Throughout his federal career of 36 years, Mr. Lund's pioneering innovation, mentorship and leadership exemplified his significant long-term contributions to DLA Troop Support and its legacy organizations. Mr. Lund culminated his career as the Director of Supplier Operations in the Construction and Equipment supply chain where his impact continues to reverberate through the critical support provided to DLA customers.

Mr. Lund was instrumental in evolving the Diving Equipment Prime Vendor Program of the 1990s within the legacy Defense Supply Center Philadelphia's General and Industrial Directorate, into C&E's Special Operational Equipment Tailored Logistics Support Program. Through his forward thinking, he expanded the scope of the SOE TLSP to include multiple categories of equipment including survival gear, tactical protective gear, protective and vision enhancing eyewear, communication devices, air purification devices, and lifesaving equipment. The broad scope of coverage offered by the SOE TLSP revolutionized C&E's offerings to customers including support to Humanitarian Assistance and Disaster Relief efforts. From the development of the Generator Leasing Program for the Federal Emergency Management Authority, used during hurricane response support to the delivery and installation of mobile hospitals during the COVID-19 pandemic, Mr. Lund's visionary outlook implementing these programs is nothing short of remarkable.

Through Mr. Lund's foresight and leadership, the effectiveness and efficiency of the SOE TLSP continues to significantly impact C&E's annual sales, as well as offer a tremendous cost savings to DLA's military service and Whole of Government partners. C&E's annual sales has grown by the billions, from \$3.1B in fiscal year 2016 to \$8.3B in fiscal year 2024, with the SOE TLSP accounting for approximately 77% of that total in FY24. The program also runs on a cost recovery rate of 7.7% and a material replacement rate of 91.7% and is the single largest contributor to DLA's Small Business goals.

Mr. Lund's exceptional drive, fortitude and forward thinking laid the foundation for new and innovative approaches to providing warfighter support. Mr. Lund was also a firm believer in leadership, succession planning, and establishing a strong bench of acquisition talent whereby he personally served as a mentor for numerous employees, including the current C&E Supplier Operations managers and supervisors. Mr. Lund's personable approach to leadership, dedication to DLA's warfighter support mission and unsurpassed knowledge, garnered him the respect and admiration of his peers and team members. Mr. Lund left a long-standing impact on C&E, DLA Troop Support and the entire DLA enterprise that will continue to be recognized for many years to come.